

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of December 31, 2003<sup>1</sup>

MEDICARE+CHOICE MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Medicare+Choice <sup>2</sup> Members <sup>3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Fallon Community Health Plan, Inc.	17	1	6	1	10	373	166	45	1,776	0	474	5	2	30,225	33,101
Harvard Pilgrim Health Care, Inc.	8	0	2	1	5,892	0	1	1	17,831	0	6,683	6	4,729	2	35,156
HMO Blue <sup>4</sup>	1,265	0	3,722	0	2,215	2,111	7,620	1,978	3,219	0	3,267	1,974	535	7,065	34,971
Tufts Associated HMO, Inc. <sup>5</sup>	2,284	0	4,558	0	7,667	0	6,437	0	20,435	0	7,451	4,859	1,547	4,578	59,816
Total Medicare+Choice Members	3,574	1	8,288	2	15,784	2,484	14,224	2,024	43,261	0	17,875	6,844	6,813	41,870	163,044

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members enrolled in the HMO in which the HMO has a Medicare+Choice contract with Medicare to provide all covered care - as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Carriers that do not have any "Medicare+Choice" business are not reflected on this report.

<sup>4</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>5</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.